

Service optimisation – principles



The principle of optimisation is making best use of existing resources and deploying these where they will be most effective.



Key criteria

- Farebox recovery is less than 25%
- Less than 15 passengers on a peak bus trip
- Peak bus trip more than 90% full





Service optimisation – case studies





- Christmas Peak reduction 2011/12
- Direct service integration 2012





Direct services



Route	Fare Box Recovery ratio	Annual Patronage 2010/11	Average number of passengers per trip
Rototuna Direct	22.41%	48,654	11.69
Silverdale Direct	12.06%	35,283	7.5
Pukete Direct	9.67%	32,946	7.9
Dinsdale Direct	10.15%	23,041	6.8





Service optimisation – case studies





Frankton

- Increased frequencySunday services











Marketing – case studies



Website traffic

	2011	2012	% +/-
January 2-8	2439	3944	+61.7%
January 9-15	2752	4887	+77.5%
January 16-22	2978	4701	+57.8%
January 23-29	3050	4770	+56.3%
January 30 - February 5	3542	5874	+65.8%
February 6 -12	3394	5244	+54.5%
February 13-19	3309	5287	+59.7%
February 20-26	3386	5248	+54.9%





Ticket types – principles





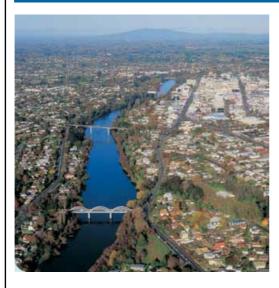
- Simple structure
- Easy to communicate
- Limited concessions
- Pricing to encourage travel where capacity available
- Annual small fare increases





Ticket types – case study





- Transfer ticket
 - Target real need
- City Explorer
 - Provide appropriate ticket





